

What Our Clients Are Saying

Client: First Weber
Client Since: 1976

Janna Hamann, CRS, GRI
First Weber

First Weber's mission is to, "Provide the most comprehensive and effective real estate services in Wisconsin with a staff of ethical, highly trained professionals, while being recognized as the most innovative and successful firm." Janna Hamann, a 30+ year veteran of the real estate industry, and a First Weber realtor, is no exception to their motto.

Hamann's work ethic is to constantly work hard, without exception. A member of the multi-million dollar club since her first year selling real estate, Hamann's commitment to honesty and integrity in her business speaks to her consistent success in the marketplace. Her motto is "Buy a piece of America".

Through the years, Janna has learned that her success is a shared effort with those she allows to play on her team, such as Runkel Abstract & Title. "One person can't remember everything," remarks Hamann, "no matter how long you've been in the business. That's why I prefer to work with a team. That's why I work with Runkel. Their service has remained consistent during the 30 years I've worked with them. They return phone calls in a timely fashion and the paperwork arrives with plenty of time to review statements."

A realtor's integrity is their most valuable asset.



The last thing a realtor wants is for the sale of their property to be challenged at the closing. In recalling past work with other title companies, Hamann states, "you might not receive closing papers until the day of the closing. A realtor wants them ahead of time so there are no surprises prior to signing the paperwork. If there are surprises, clients blame the realtor and the chance of a referral or return business is eliminated – regardless of the hard work given to that point."

In the years that Hamann has worked with Runkel, she has never once encountered a surprise.

Hamann's most memorable closing with Runkel is recent, and occurred in a time-span of 22 hours. The prospective homeowner arrived from out-of-town on a Tuesday morning and made an offer on Wednesday evening. At 10am on Thursday, the offer was accepted. Runkel's team spun into action and effortlessly pulled off a hassle-free closing at 8am on Friday morning. Hamann recalls, "In all my years as a realtor, I've never been presented with such an exhilarating opportunity – it was with Runkel's help that the quick closing of this property was made possible."